



# Stéphane Pichon

## PARTNER FRANCE

### Expertise:

- Operation Management
- Sales & Marketing Development
- MRO Facility Management
- Procurement Management
- Project Management
- Quality Management
- Aeronautic and Composites

Stéphane is a senior strategic advisor and consultant, who brings 30 years' experience developing and implementing winning growth strategies. Stéphane successfully directed sales and operations organizations for aerospace industry leaders in Europe, USA and North Africa leading multicultural teams working across multiple continents.

Stéphane is a passionate global leader who, during his successful career, has managed production teams as well as suppliers' network, developed sales and marketing activities, and has reorganized international subsidiaries, utilizing strong analytical, and negotiations skills, and delivering enhanced relationships and full internal and external customer satisfaction.

Stéphane's deep knowledge of industrial processes, combined with his passion for continuous improvement and his focus on customer satisfaction has earned him a solid reputation as a trusted partner.

Stéphane holds a Master's degree in Aeronautical Engineering from the Ecole Supérieure des Techniques Aéronautiques et de Constructions Automobiles (ESTACA), France.

A native of France, Stéphane is also fluent in English, having worked seven years as an expatriate in the USA. Stéphane currently resides with his family in Marseilles in the South of France.